

**EUROPEAN
CURRICULUM VITAE
FORMAT**



PERSONAL INFORMATION

Name **CAPOZZA, MASSIMO**
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Fax
E-mail **massimo.capozza@octotelematics.com**
Nationality Italian
Date of birth 22 AUGUST 1961

WORK EXPERIENCE

- Dates (from – to) **FROM 2006 TO CURRENT DATE**
- Name and address of employer **Octo Telematics S.p.A. – Via V. Lamaro, 51 – Rome – Italy**
- Type of business or sector **Telematics services for gathering of data from vehicles, mainly for insurance companies (“Insurance Telematics”)**
- Occupation or position held **2006 – 2008: International Business Development Manager, Information Security Manager
2008 – 2010: Head of service engineering, Information Security Manager, Quality Manager
2011 – : Head of Service and Demand**
- Main activities and responsibilities **2006 – 2008: setup and start of the International operations of the company
2006 – 2010: setup, management and certification of the Information Security Management System of Octo Telematics according to the norm ISO 27001 and of the Quality Management System according to the norm ISO 9001
2008 – : collection and analysis of customers’ requirements, definition of technical requirements documents for the provisioning of services, preparation of technical/commercial proposals and of the technical attachment to contracts**

- Dates (from – to) **FROM 2004 TO 2006**
- Name and address of employer **None – Freelance Consultant**
- Type of business or sector **Information and Communication Technology – Automotive Telematics**
- Occupation or position held **Consultant**
- Main activities and responsibilities **Consultancy
Studies on ICT and Automotive Telematics applications
Technical and commercial support
Program and project management**

- Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
 - Main activities and responsibilities
- FROM 1998 TO 2004**
 Viasat S.p.A. – Rome – Italy
 Automotive Telematics products and services
 2003 – 2004: Service and Product Quality Manager
 2000 – 2002: International Business Development Manager
 1998 – 2000: Director of Engineering and Programmes
 2003 – 2004: improvement of the quality level of the products; reorganisation, rationalisation and cost reduction for the post-sales assistance services; issuing and systematic setting-up of the presence and technical support to the sales and installation network; creation of an ISO 9001-certified sales and installation network.
 2000 – 2002: definition of a technical/commercial proposal to be submitted to the potential partners of the company abroad; Program Management for the technical/commercial development of the partners already acquired.
 1998 – 2000: development continuation and production control of the first-generation mobile terminals; development of the second-generation terminal; development of central infrastructures “Network Control Centre – NCC”; Program Management for the set-up of the control centres abroad.

- Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
 - Main activities and responsibilities
- FROM 1991 TO 1998**
 Telespazio S.p.A. – Rome – Italy
 Satellite systems and services
 1997 – 1998: Project Manager at the Telespazio’s subsidiary Com.Net (later renamed as Viasat S.p.A.)
 1996 – 1997: Business Development Manager at the “IRIDIUM Program Office”
 1995 – 1996: Gateways Program Manager at the “IRIDIUM Program Office”
 1991 – 1995: Senior System Engineer at the “Studies and Experimentation” department
 1997 – 1998: definition of proposals and acquisition of contracts for synergic Telespazio/Viasat projects.
 1996 – 1997: definition of the Technical/commercial proposals, negotiation and acquisition of two contracts, 5 year duration, for the start-up and operations of the ground telecommunication stations.
 1995 – 1996: definition of the technical/commercial proposals, negotiation and acquisition of the contracts, and Program Management for activities of site selection and of set-up and testing of the ground stations (“Gateways”) Iridium.
 1991 – 1995: participation to many studies and projects for several customers, both national and international (Italian Space Agency; European Space Agency; Eutelsat; Intelsat; Inmarsat; Motorola), with increasing and wider responsibilities, starting from the technical field and evolving towards the technical-commercial field. Appointed as Italian representative inside the international Joint Development Team that managed the development of the bi-directional paging service Inmarsat D/D+, and the Telespazio representative within the Study Group 8 (Mobile Services) of the ITU-R.

- Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
 - Main activities and responsibilities
- FROM 1984 TO 1991**
 Contraves S.p.A. – Rome – Italy
 Design and manufacturing of radar systems
 1988 – 1991: Project Manager at the “Radar Studies – Microwaves” department
 1984 – 1988: Design Engineer of microwave integrated circuits at the “Radar Studies - Microwaves” department
 1988 – 1991: project management for the development of the microwave units for a complex double-conversion exciter/receiver, that was part of a high performance, terrestrial X-band radar system (customer: U.S. Army).
 1984 – 1988: design and development of many microwave circuits and subsystems, passive and active, for radar applications, such as: solid-state X-band power amplifiers; high stability microwave signal sources; solid-state low noise and driver amplifiers.

EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Level in national classification (if appropriate)

From 1979 to 1985

University of Rome “La Sapienza”

Electronics Engineering – branch “Telecommunication Systems”

Doctor in Electronics Engineering (full degree - 5 years)

110/110 cum laude

PERSONAL SKILLS AND COMPETENCES

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

MOTHER TONGUE

ITALIAN

OTHER LANGUAGES

ENGLISH

- Reading skills
- Writing skills
- Verbal skills

ADVANCED

ADVANCED

ADVANCED

SOCIAL SKILLS

AND COMPETENCES

Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example culture and sports), etc.

PROFESSIONAL

Since 1991 always involved in activities and projects where communication among different parties and skills was the key for success:

- multinational committees
- mutual understating between customer and supplier
- mutual understanding between manufacturing and service companies
- multicultural, world-wide projects in several countries
- private companies vs. governmental bodies and entities

Teacher and member of examining boards for the courses of “Microwaves” and “Microwave Measurements” at the University of Rome “La Sapienza” in years 1986 – 1990.

NON-PROFESSIONAL

Sports: volleyball player and team trainer for many years.

Music:

- member of the Board of Directors, Chief Financial Officer, IT manager and European copyright manager for the Choral Public Domain Library (CPDL – <http://www.cpd.org>), a collaborative website (Wikipedia alike) for free choir music scores (the most visited website of the world on this subject – more than 500 thousands “page impressions” per day);
- manager of the European website, of the forums, and copyright reviewer for the International Music Score Library Project (IMSLP – <http://imslp.org>), a collaborative website (Wikipedia alike) for free music scores, not only choral (the most visited website of the world on this subject – more than 100 thousands downloads of music scores per day);
- inventor and manager of the Choralia website (<http://www.choralia.net>), devoted to the production and distribution of free training aids for choir singers (more than 1000 downloads of training aids per day);
- choir singer, presenter and story-teller for classical music and opera concerts.

**ORGANISATIONAL SKILLS
AND COMPETENCES**

Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home, etc.

**TECHNICAL SKILLS
AND COMPETENCES**

With computers, specific kinds of equipment, machinery, etc.

**ARTISTIC SKILLS
AND COMPETENCES**

Music, writing, design, etc.

**OTHER SKILLS
AND COMPETENCES**

Competences not mentioned above.

DRIVING LICENCE(S)

ADDITIONAL INFORMATION

ANNEXES

PROJECT MANAGEMENT (EMPHASIS ON TECHNICAL ASPECTS):

Years 1988 – 1991 at Contraves Italiana S.p.A, 1991 – 1993 and 1997 – 1998 at Telespazio S.p.A., 1998 – 2000 at Viasat S.p.A.

PROGRAM MANAGEMENT (EMPHASIS ON TECHNICAL AS WELL AS ON COMMERCIAL/BUDGET ASPECTS):

Years 1993 – 1997 at Telespazio S.p.A., 2000 - 2002 at Viasat S.p.A., since 2004 as a freelance consultant and at Octo Telematics s.r.l.

PEOPLE MANAGEMENT (COORDINATION OF A WORKGROUP WITH HIERARCHICAL RESPONSIBILITY ON IT):

Years 1998 – 2000 and 2003 – 2004 at Viasat S.p.A, from 2011 at Octo Telematics S.p.A. .

QUALITY AND INFORMATION SECURITY MANAGEMENT SYSTEMS:

2003 - 2004 at Viasat S.p.A., since 2004 as a freelance consultant and at Octo Telematics s.r.l.

In-depth knowledge of computer science and networking from a system engineering viewpoint.

Basic programming skills in various languages (both object and non-object oriented) and web authoring tools (HTML, Javascript, PHP, etc.). Knowledge of Windows and Linux operating systems.

Advanced user of computer tools for office automation and information sharing purposes.

Basic knowledge of music theory, harmony, music reading and sight-singing.

In-depth knowledge of computer music tools for sound synthesis and printed score recognition, automation of production processes of music files.

Good writing aptitude for technical matters (author of many papers published on magazines, documents, manuals, guides, web sites devoted to music and hiking, etc.).

Italian driving license, class "B" (cars and vehicles up to 3500 kg).